Where medtech is in motion.



MEDTECH CONFERENCE CONFERENCE

2024 ONSITE GUIDE

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Join Us in San Diego

Welcome to The MedTech Conference 2024

Thank You

Dear MedTech Community,

I am excited to welcome you to Toronto for The MedTech Conference 2024, where we will see "MedTech in Motion" firsthand. AdvaMed is proud to host the ultimate annual gathering where medtech's brightest minds come together to shape the future of health care.

This year, we're introducing the Medtech Campus, a dynamic new approach to our exhibit space. This vibrant hub will offer hands-on experiences with cutting-edge technologies, expanded networking opportunities, and programming in the Innovation Pavilion, Tech in Motion Hub, and CEOs Unplugged. We hope you leave the campus inspired and proud of the groundbreaking innovations our industry is developing to improve patients' lives.

Our education program features more than 400 expert speakers covering 25 key areas offering invaluable insights into the most important topics shaping our industry. Medtech is at a pivotal moment, with advancements in AI, robotics, telemedicine, imaging, and more. In addition to hearing from expert panelists and experiencing the latest technologies hands-on, you will meet hundreds of AdvaMed members from medtech companies of all sizes and sectors.

Toronto, a city rich in medical innovation and the birthplace of insulin, is the perfect setting for the first international MedTech Conference. We're pleased to welcome participants from more than 45 countries, making this our most diverse and globally significant conference yet. Alongside the sessions and exhibits, our curated networking events will allow you to connect with industry leaders, peers, and innovators to build meaningful relationships that will drive the future of medtech forward.

I would like to thank our local host, Medtech Canada, for their partnership and support in bringing this event to life.

I encourage you to take full advantage of the opportunities to connect with peers, explore the latest innovations, and help shape the future of health care. Together, we will continue to transform lives through the power of medical technology.

Thank you for joining us.



Scott Whitaker

President and CEO AdvaMed

We sincerely thank our host and conference chairs - Nicole DeKort, Kevin Lobo, James Brodie and Holly Sheffield — for their leadership and dedication over the past year.

HOST & LOCAL COMMITTEE



Nicole DeKort Chair. Host & Local Committee President & CEO Medtech Canada





STEERING COMMITTEE

James Brodie Co-Chair, Steering Committee General Manager Johnson and Johnson MedTech



Kevin Lobo Co-Chair, Steering Committee Chairman and CEO Stryker

PROGRAM COMMITEE



Holly Sheffield Chair, Program Committee President CooperSurgical

We are deeply grateful for the contributions made by every member of our conference planning committees. Access our conference committee rosters at themedtechconference.com/2024-committee.

THANK YOU TO OUR SPONSORS





The MedTech Conference

MEDMARC[®]

About Medmarc

Created in 1979 by 31 members of AdvaMed, Medmarc is selected as AdvaMed's exclusive provider for preferred insurance and risk management solutions. We support the development, testing, and delivery of medical products that save lives and improve the quality of life. Contact us to discuss the cost of insurance coverage and what coverages are needed for your business plan. **(703) 652-1360 | medmarc.com/contact-us**

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AdvaMed is honored to present

Medtech Lifetime

Achievement Award

Caroll H. Neubauer, former CEO, B. Braun Medical Inc. with the 2024 Medtech Lifetime Achievement Award.

The Medtech Lifetime Achievement Award will be presented during the Wednesday Keynote Lunch. Please join us in recognizing Caroll for all of his contributions to the medtech industry.

Phone: 888.633.6272 | Email: MedTechLifeSci@medmarc.com 4795 Meadow Wood Lane | Suite 335 West | Chantilly, VA 20151 CHAMPION SPONSOR Booth 313

General Conference Information

REGISTRATION AND BADGES

Registration is located in the Registration Area on Level 600 of the South Building of the Metro Toronto Convention Centre (MTCC). All guests must present a photo ID to obtain their badge. Your registration fee and type determine your admission level for the various events at The MedTech Conference. Badges are required for admittance to all events and activities. Badges are nontransferable once printed; swapping or sharing is strictly prohibited. Substitutions must be made prior to badge pickup, before the original registrant has attended any portion of the conference. On-site substitutions require hard-copy, written permission from the original registrant granting the substitution.





REGISTRATION HOURS

Monday, October 14 | 10:00 AM - 7:00 PM Tuesday, October 15 | 7:30 AM - 6:00 PM Wednesday, October 16 | 7:30 AM - 6:00 PM Thursday, October 17 | 8:00 AM - 1:00 PM

VISITOR SERVICES DESK

The visitor services desks are located on level 600 near the Registration Area. The Destination Toronto staff are available to assist with area-related questions, information on attractions, transportation and making restaurant reservations.



FREE WIFI

Wi-Fi is available throughout the convention center. Network: MTC24 Password: medtechinmotion

EMERGENCY PROCEDURE

If emergency medical assistance is needed, please contact MTCC's Security Control Center at 416-585-8160 or simply dial 8160 from any house phone. Security Control is staffed 24 hours a day, and they will set in motion a response that is sufficient to handle the emergency, which could include our on-site first aid staff (registered nurse or EMT), Toronto Fire Paramedics, and security staff.

COAT CHECK

Coat check is located next to the registration desk. It will be available during registration hours and will close promptly each day. AdvaMed is not responsible for any items left after closing.

OTHER INFORMATION

For all show policies, special accommodations, transportation and other information, visit **themedtechconference.com/policies**.

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Making a Difference in the Journey of Life





Global MedTech presence. Local MedTech expertise.

Visit IQVIA MedTech at Booth #521 located by the Food Court



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Medtech Campus Map

Medtech Campus Guide



View the full list of #MTC24 exhibitors on the Map and in the MyMedTech app



Tips for Navigating Companies and Stages

CEOs Unplugged Stage: Don't miss candid commentary, insights, and access to expertise from top medtech industry leaders.

Patient Pavilion: Earmark these inspiring patient sessions where they share firsthand accounts of their lives changed by the latest medtech innovations.

NEW! Tech in Motion Hub: Don't miss interactive technology and product demos in an immersive area spotlighting diabetes, in-home & connected care, digital health and women's health.





Innovation Pavilion: Where dozens of early-stage device, diagnostic and digital health companies showcase and discuss their technologies and prototypes.



MedTech Innovator Stage: Meet the 2024 cohort of medical device, diagnostic, and digital health early-stage companies. Watch them present their technologies and value propositions in sector-based sessions, moderated by leading corporate executives and investors.

Solutions Showcase: Find your next partner! Hear from companies with unique solutions to a variety of challenges, from engineering and design to building and managing data infrastructure and beyond.

Company Presentations (in the Innovation Pavilion): Startups, small companies, and commercial-stage companies looking for partners and investors showcase their technologies during these company presentations.

Exhibitors & Pavilions: Take time each day to stop by and browse hundreds of companies showcasing their latest innovations and solutions. *Tip:* Use the app to find the latest list of companies with descriptions and product categories.

Partnering Area: Home to thousands of 1x1 partnering meetings held Tuesday -Thursday within the exhibit floor. Connect with companies and request meetings all week long in MyMedTech.

Hockey Challenge: Get ready to showcase your skills and compete in our exciting hockey challenge.



Career Hub: Great for "next gen" medtech professionals (students, recent graduates, veterans, and those new to a career in MedTech). Stop by to meet and network with recruiters from medtech leaders, a Career in MedTech Speaker Series, and cultivated networking opportunities.

AdvaMed Booth: Stop by to learn more about how AdvaMed supports its members year-round through a variety of services and initiatives designed to help the medical technology industry thrive.

View details of Medtech Campus activities on pages 33-42.

Schedule as of September 16, 2024. Our program is dynamic and cross-cutting in nature. Full schedule tracks, descriptions and speakers are available in the MyMedTech App.

MONDAY, OCTOBER 14

Registration Open

10:00 AM - 7:00 PM Level 600, South Building

sponsored by



SPECIAL PROGRAMS

U.S. Market Access Seminar: Establishing a Company in the U.S.: Legal Considerations

9:00 AM - 10:00 AM

Level 700, Room 716 Doing Business Globally

U.S. Market Access Seminar: Planning Regulatory & Reimbursement Pathways: How to Find Your Most Efficient Way to Market

10:00 AM - 11:00 AM

Level 700, Room 716 Doing Business Globally Children's National Hospital's 12th Annual Symposium on Pediatric Device Innovation

10:30 AM - **5:30** PM Level 700, Room 701

Canada: Healthcare Regulatory Landscape for Medical Devices

11:15 AM - 12:15 PM Level 700, Room 716

Doing Business Globally

Patient Engagement Workshop – Quantifying Impact: Patient Engagement Success Stories in MedTech

2:00 PM - 5:30 PM Level 700, Room 715

Berlin to Toronto: Showcasing the Future of MedTech

3:10 PM - 3:50 PM

Level 700, Room 716 Doing Business Globally



Embrace digitalization with Critical Manufacturing MES

Hall E - Booth 614

MONDAY, OCTOBER 14

MedTech R&D and Innovation in APAC: Singapore as a Key Node

4:00 PM - 4:40 PM Level 700, Room 716 Doing Business Globally

Beyond Boundaries: Empowering Women in Entrepreneurship Across Industries

4:30 PM - 6:00 PM

Level 700, Room 718B

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Alcon Johnson & Johnson Med Tech

PHILIPS stryker

WATER STREET

Dedicated to building market leaders in healthcare

India - Expanding Opportunity & Potential for Value Accretive Partnerships

4:50 PM - 5:30 PM Level 700. Room 716

Doing Business Globally

NETWORKING

Global Medtech Welcome Reception @ Steam Whistle Brewing

PG. 33

6:00 PM - 8:00 PM

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TUESDAY, OCTOBER 15

Registration Open

7:30 AM - 6:00 PM Level 600, South Building

sponsored by



SPECIAL PROGRAM

MedTech Color's 7th Annual Networking Breakfast Pre-registration required

7:30 AM - 9:00 AM Level 800, Keynote Theatre

Medtech Campus & Exhibit Hall Open

9:00 AM - 6:00 PM Level 800, Medtech Campus

MEDTECH INNOVATOR SHOWCASE

MedTech Innovator Showcase Sessions

9:05 AM - 4:25 PM Level 800, MedTech Innovator Stage

PANEL SESSIONS

Venture Investors Taking Innovations to the Next Level

9:15 AM – 10:15 AM Level 700, Room 718A Business Strategies and Finance PG. 41

Schedule as of September 16, 2024. Our program is dynamic and cross-cutting in nature. Full schedule tracks, descriptions and speakers are available in the MyMedTech App.

TUESDAY, OCTOBER 15

SUPER SESSION

Immersive Therapeutics: Bringing **Regulated XR Applications from** the Lab into the Real World

9:15 AM - 10:30 AM

Level 700, Room 718B Digital Health Technologies

COMPANY PRESENTATION PG. 38

Watch Start-Ups, Commercial-Stage, Small Companies, and More

9:15 AM - 4:55 PM Level 800, Innovation Pavilion

PANEL SESSIONS

China from the General Manager Lens 9:30 AM - 10:30 AM Level 700. Room 713A International

Artificial Intelligence in Medical **Devices: Regulations That Keep** on Learning

9:30 AM - 10:30 AM

Level 700. Room 716 Regulatory, Quality and Good Manufacturing Practices

How MedTech is Helping Reduce Patient Backlog in Canada

9:30 AM - 10:30 AM

Level 700. Room 717 International

Inside the Plaintiff-Bar's Litigation Laboratory for Generating Medtech Lawsuits

9:30 AM - 10:30 AM

Level 700. Room 713B Legal and Health Care Compliance Best Practices

Navigating the Intersection: Digital Health Innovations and Market Access Strategies

9:30 AM - 10:30 AM

Level 700. Room 715 Market Access, Payment and Health Care Delivery

PARTNERING

1x1 Partnering Meetings

9:30 AM - 5:00 PM

Partnering Area

CEOS UNPLUGGED PG. 34

Hear Timely Insights and Expertise from Top Medtech Leaders

9:45 AM - 4:45 PM

Level 800, CEOs Unplugged & Patient Pavilion

sponsored by



TUESDAY, OCTOBER 15

PG. 36 TECH IN MOTION HUB

Discover Innovations in Digital and Women's Health, AI, Connected Care, Diabetes, and More

10:00 AM - 5:00 PM

Tech in Motion Hub

PATIENT STORY

Hear from Patients Whose Lives Were Changed by Medtech Innovations

10:25 AM - 4:00 PM

Level 800, CEOs Unplugged & Patient Pavilion

sponsored by



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REVERSE PITCH

Hear Executives Presenting Their Companies' Strategic Priorities

10:30 AM - 4:15 PM Level 700. Room 718A

PANEL SESSIONS

Is China+1 a Quality Opportunity or Threat for Medical Device Manufacturers?

10:45 AM - 11:45 AM

Level 700. Room 717 Supply Chain

PG. 35

PG. 32

Revolutionizing Medtech: Exploring Groundbreaking Models for Driving Innovation

10:45 AM - 11:45 AM

Level 700. Room 716 Business Strategies and Finance

Unlocking Commercial Payer **Reimbursement for Innovative** Technologies

10:45 AM - 11:45 AM

Level 700. Room 715 Market Access, Payment and Health Care Delivery

Unlocking Health Data: Navigating Legal Landmines for Innovation

10:45 AM - 11:45 AM

Level 700. Room 713B Legal and Health Care Compliance **Best Practices**



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Schedule as of September 16, 2024. Our program is dynamic and cross-cutting in nature. Full schedule tracks, descriptions and speakers are available in the MyMedTech App.

PG. 28

TUESDAY, OCTOBER 15

SUPER SESSION

How AI/GenAI is Powering the Way MedTech Organizations Reshape Patient Care

10:45 AM - 12:00 PM

Level 700, Room 718B

Digital Health Technologies

KEYNOTE

Medtech in Motion: Shaping the Future of Health Care Innovation

12:00 PM - 1:30 PM

Level 800, Keynote Theatre

lunch brought to you by

PHILIPS

SUPER SESSION

How Can Imaging Guide the Future of Therapy? An Executive Leadership Discussion

2:15 PM - 3:30 PM

Level 700, Room 718B Digital Health Technologies

PANEL SESSIONS

China Regulatory: Latest Updates and Hot Topics

2:30 PM - 3:30 PM

Level 700, Room 713A International

Mitigating Bias Concerns for Al-Enabled Products

2:30 PM - 3:30 PM

Level 700, Room 717 Regulatory, Quality and Good Manufacturing Practices

The Funding Gap for MedTech Innovations and the Role of Strategic Investors

2:30 PM - 3:30 PM

Level 700, Room 715 Business Strategies and Finance

The Future of MedTech: Navigating the Future of Reinvention through Digital Technologies

2:30 PM - 3:30 PM

Level 700, Room 716 Digital Health Technologies

sponsored by

accenture

Ensuring a Resilient and Sustainable Sterilization Network

3:45 PM - 4:45 PM

Level 700, Room 715 Regulatory, Quality and Good Manufacturing Practices

TUESDAY, OCTOBER 15

Innovating for Impact: Collaborative Approaches to Advance Maternal Health

3:45 PM - 4:45 PM

Level 700, Room 713A Health Equity and Diversity

Investing in Your Cybersecurity Program: Focus Your Resources Where They Count Most

3:45 PM - 4:45 PM

Level 700, Room 717 Regulatory, Quality and Good Manufacturing Practices

Medical Device Regulation and Reimbursement in Japan

3:45 PM – 4:45 PM Level 700, Room 713B International

SUPER SESSION

When Will the Future of Healthcare Arrive? An Open Discussion on the Challenges Facing Digital Health Technologies

3:45 PM – 5:00 PM Level 700, Room 718B Digital Health Technologies

PANEL SESSION

Accelerating Innovation in Canada's Health Systems—Planning Beyond Regulatory Approvals & Navigating Health System Market Access

3:45 PM - 4:45 PM

Level 700, Room 716 Market Access, Payment and Health Care Delivery

FIRESIDE CHAT PG. 28

David Pacitti, Siemens Medical Solutions USA and Siemens Healthineers

4:15 PM - 5:00 PM Level 700, Room 718A

NETWORKING PG. 33

Medtech Campus Happy Hour

5:00 PM - 6:00 PM Level 800, Medtech Campus

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Schedule as of September 16, 2024. Our program is dynamic and cross-cutting in nature. Full schedule tracks, descriptions and speakers are available in the MyMedTech App.

WEDNESDAY, OCTOBER 16

Registration Open

7:30 AM - 6:00 PM Level 600, South Building

SPECIAL PROGRAMS

MedTechVets Breakfast: Building Bridges, Hiring Veterans

7:15 AM - 8:45 AM Level 700, Room 718A

AdvaMed Accel Leadership Seminar and Networking Breakfast

7:30 AM - 11:45 AM Level 700, Room 701

COMPANY PRESENTATION PG. 38

MedTech Private Company Disruptor Showcase

9:00 AM - 12:00 PM

Level 800, Innovation Pavilion

sponsored by

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TECH IN MOTION HUB

Discover Innovations in Digital and Women's Health, AI, Connected Care, Diabetes, and More

9:00 AM - 5:00 PM Tech in Motion Hub

Medtech Campus & Exhibit Hall Open 9:00 AM - 6:00 PM

Level 800, Medtech Campus

SUPER SESSION

Regulator Perspectives - The Journey from International Harmonization to Reliance

9:15 AM - 10:30 AM

Level 700, Room 718B Regulatory, Quality and Good Manufacturing Practices

PANEL SESSIONS

Continued Growth of Decentralized Testing: Fact or Fiction?

9:30 AM - 10:30 AM

Level 700, Room 717 In Vitro Diagnostics Tests and Technologies

Sustainability in Medtech: From Overhead to Opportunity

9:30 AM - 10:30 AM

Level 700, Room 713A Business Strategies and Finance

sponsored by



PG. 36

Value Pathways for Drug/Diagnostic/ Digital Product Combinations

9:30 AM - 10:30 AM

Level 700, Room 715 Market Access, Payment and Health Care Delivery

WEDNESDAY, OCTOBER 16

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Hear Timely Insights and Expertise from Top Medtech Leaders

PG. 34

9:30 AM - 4:00 PM

Level 800, CEOs Unplugged & Patient Pavilion

sponsored by



PARTNERING

1x1 Partnering Meetings

9:30 AM - 5:00 PM Partnering Area

FIRESIDE CHAT PG. 28

MedTech

Kevin Lobo, Stryker Corporation

9:45 AM - 10:30 AM Level 700. Room 718A



PG. 35

Hear from Patients Whose Lives Were Changed by Medtech Innovations

10:10 AM - 3:20 PM

Level 800, CEOs Unplugged & Patient Pavilion





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PANEL SESSIONS

Beyond Innovation: Why MedTech Startups Without a Regulatory Strategy Struggle to Attract Investors

10:45 AM – 11:45 AM Level 700, Room 713A Business Strategies and Finance

Chief Compliance Officer Lightning Round: Top Compliance Concerns for MedTech Business Leaders

10:45 AM - 11:45 AM

Level 700, Room 713B Legal and Health Care Compliance Best Practices

Schedule as of September 16, 2024. Our program is dynamic and cross-cutting in nature. Full schedule tracks, descriptions and speakers are available in the MyMedTech App.

WEDNESDAY, OCTOBER 16

EU MDR/IVDR Regulatory Update

10:45 AM – 11:45 AM Level 700, Room 715 International

New Era Supply Chains: Forging MedTech's Networked Ecosystem

10:45 AM - 11:45 AM

Level 700, Room 717 Supply Chain

Securing Tomorrow's Healthcare: Global Perspectives on Medical Device Cybersecurity

10:45 AM - 11:45 AM

Level 700, Room 718A Regulatory, Quality and Good Manufacturing Practices

The Future of Health at Home; Reimagining Connected Care

10:45 AM - 11:45 AM

Level 700, Room 716 Digital Health Technologies

SUPER SESSION

Forging a New MedTech Data Paradigm

10:45 AM - 12:00 PM

Level 700, Room 718B Business Strategies and Finance

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KEYNOTE	PG.	28

Champions of Resilience: Martina Navratilova and Chris Evert on Leadership, Rivalry and the Patient Journey

12:00 PM - 1:30 PM

Level 800, Keynote Theatre

sponsored by



MEDTECH INNOVATOR SHOWCASE PG. 41

MedTech Innovator Showcase Sessions

1:35 PM - 3:45 PM Level 800, MedTech Innovator Stage

CORPORATE REVERSE PITCHPRESENTATIONSPG. 32

Hear Executives Presenting Their Companies' Strategic Priorities

1:45 PM - 2:45 PM Level 700, Room 718A

WEDNESDAY, OCTOBER 16

SOLUTION	S SHOWCASE	PG. 42
Find New	Products and S	olutions
1:45 PM - 5	:00 PM nnovation Pavili	
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MIDI	SIEMENS	V A
	Sımbex	WAREHOUSE

SUPER SESSION

Pulse of the Industry: Medical Technology Report 2024

2:15 PM - 3:30 PM Level 700, Room 718B Business Strategies and Finance

PANEL SESSIONS

A Global Perspective on PCCP: AI/ML and Beyond

2:30 PM - 3:30 PM

Level 700, Room 717 Regulatory, Quality and Good Manufacturing Practices

Brazilian Medical Device Regulatory Convergence, Reliance and Good Regulatory Practices

2:30 PM - 3:30 PM Level 700, Room 713B International The Future of Diagnostics Regulation and Oversight: Examining how Courts, Elections, and Congress are Likely to Shape the Uncertain Landscape

2:30 PM - 3:30 PM

Level 700, Room 715 In Vitro Diagnostics Tests and Technologies

The State of MedTech Innovation: Board and CEO Views on a Healthy Industry Innovation Cycle

2:30 PM - 3:30 PM Level 700, Room 716 Business Strategies and Finance

Best Practices for Incorporating Diverse Patient Perspectives in Patient-Centered Design and Regulatory Decision Making

3:45 PM - 4:45 PM

Level 700, Room 713A Health Equity and Diversity

CMS' Goldilocks Dilemma With CED: Getting Their Coverage with Evidence Development Policy Just Right

3:45 PM - 4:45 PM

Level 700, Room 717 Market Access, Payment and Health Care Delivery

SUPER SESSION

The Future of CMS: A Conversation with Two Former CMS Administrators

3:45 PM - 5:00 PM

Level 700, Room 718B Market Access, Payment and Health Care Delivery

Schedule as of September 16, 2024. Our program is dynamic and cross-cutting in nature. Full schedule tracks, descriptions and speakers are available in the MyMedTech App.

WEDNESDAY, OCTOBER 16

PANEL SESSIONS

Exploring the Frontiers of IVD Innovation

3:45 PM - 4:45 PM

Level 700, Room 716 In Vitro Diagnostics Tests and Technologies

Making Real-World Evidence a "Real-World" Practice

3:45 PM - 4:45 PM

Level 700, Room 715 Regulatory, Quality and Good Manufacturing Practices

SPECIAL PROGRAM

MedTech Innovator Finals *Open to all attendees*

4:00 PM - 5:00 PM Level 800, Keynote Theatre

NETWORKING Chairman's Reception

@ Medtech Campus Open to all attendees

5:00 PM - 6:00 PM Level 800, Medtech Campus

sponsored by

IDA Ireland

AdvaMed Women's Executive Network (WEN) Meetup @ Medtech Campus

5:00 PM - 6:00 PM

Level 800, Medtech Campus

sponsored by



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WATER STREET

Dedicated to building market leaders in healthcare

AdvaMed PRIDE Leadership Network & Allies Reception Open to all attendees

6:30 PM - 8:00 PM Fairmont Royal York Hotel, Library and York Rooms

sponsored by

PG. 39

PG. 33

Johnson & Johnson Stryker*

MTC Live! Jam Session Limited to All-Access attendees only

8:00 PM – 10:30 PM Fairmont Royal York Hotel, Concert Hall

American Auth#rs

THURSDAY, OCTOBER 17

Registration Open

7:30 AM - 6:00 PM Level 600, South Building

KEYNOTE

FDA CDRH Town Hall

8:15 AM – 9:30 AM Level 800, Keynote Theatre Regulatory, Quality and Good Manufacturing Practices

TECH IN MOTION HUB PG. 36

Discover Innovations in Digital and Women's Health, AI, Connected Care, Diabetes, and More

9:00 AM – **11:45** AM Tech in Motion Hub

Medtech Campus & Exhibit Hall Open

9:00 AM - 2:00 PM Level 800, Medtech Campus

PARTNERING

1x1 Partnering Meetings 9:30 AM - 2:00 PM

Partnering Area

MEDTECH INNOVATOR SHOWCASE

MedTech Innovator Showcase Sessions

9:40 AM - 11:05 AM Level 800, MedTech Innovator Stage

PANEL SESSIONS

Non-Dilutive Funding and Resources for Medtech R&D Across the Globe

9:45 AM - 10:30 AM

PG. 28

PG. 41

Level 800, Innovation Pavilion Business Strategies and Finance

Investment Landscape for Diagnostic Testing: Perspectives of Manufacturers, Laboratories and Venture Capital

9:45 AM - 10:45 AM

Level 700, Room 715 In Vitro Diagnostics Tests and Technologies

Navigating US Healthcare Reimbursement: Bringing Digital Health Technologies to Market

9:45 AM - 10:45 AM

Level 700, Room 716 Market Access, Payment and Health Care Delivery

The Role of International Markets Within a Global MedTech Strategy

9:45 AM - 10:45 AM Level 700, Room 713A International

Vision to Implementation: Diversification of Clinical Evidence

9:45 AM – 10:45 AM Level 700, Room 713B Health Equity and Diversity

Schedule as of September 16, 2024. Our program is dynamic and cross-cutting in nature. Full schedule tracks, descriptions and speakers are available in the MyMedTech App.

PG. 35

THURSDAY, OCTOBER 17

SUPER SESSION

MedTech M&A 2024 - Moving Onwards and Upwards!

9:45 AM - 11:00 AM

Level 700, Room 718B Business Strategies and Finance

PATIENT STORY

Hear from Patients Whose Lives Were Changed by Medtech Innovations

9:45 AM - 12:00 PM

Level 800, CEOs Unplugged & Patient Pavilion

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PANEL SESSIONS

A Neighborly Conversation between FDA CDRH and Health Canada

11:00 AM - 12:00 PM

Level 700, Room 701 Regulatory, Quality and Good Manufacturing Practices Congratulations on Getting to the Starting Line: Best Practices in Medtech Integrations

11:00 AM - 12:00 PM

Level 700, Room 715 Business Strategies and Finance

sponsored by

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Don't Go at It Alone - How Leveraging Innovation Networks Can Help Innovators of All Types and Sizes

11:00 AM - 12:00 PM

Level 700, Room 713A Business Strategies and Finance

A Patient Community Perspective: What Works (and Doesn't)

11:15 AM - 12:00 PM

Level 800, CEOs Unplugged & Patient Pavilion

PG. 33

Business Strategies and Finance

NETWORKING

Networking Lunch @ Medtech Campus 12:00 PM - 1:30 PM

Level 800, Medtech Campus

Pitcher for MedTech: The End-to-End Intelligent Selling Platform

Everything your medical reps need for success, at their fingertips

AI-Powered Capabilities:

- Account Strategy & Planning
- Call Preparation
- Dynamic Pitch Decks
- DSR & Follow-up Materials
- Omnichannel Communications
- Meeting Critique / Coaching / Training
- Metrics / Actionable Insights

Booth #205



Keynotes

*Schedule as of September 16, 2024. Please refer to the MyMedTech app for the latest information.

Medtech in Motion: Shaping the Future of Health Care Innovation

TUESDAY, OCTOBER 15 | 12:00 PM - 1:30 PM *Lunch provided





Peter J. Arduini President & CEO

(%) GE HealthCare



Roy Jakobs

PHILIPS

CEO

Chairman & CEO

Boston Scientific

MODERATOR: Michael F. Mahoney Joanne Wuensch Managing Director

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THURSDAY, OCTOBER 17 | 8:15 AM - 9:30 AM *Breakfast available at 7:45 AM



Daniel Caños Director, Office of Clinical Evidence and Analysis. Office of Product Evaluation and Quality, CDRH, FDA





FDA



Jeffrey Shuren CDRH Center Director Emeritus, Office of the Commissioner,

Champions of Resilience: Martina Navratilova and Chris Evert on Leadership, Rivalry and the Patient Journey

WEDNESDAY, OCTOBER 16 | 12:00 PM - 1:30 PM

*Lunch provided

The Medtech Lifetime Achievement Award will be presented during this keynote.



Martina Navratilova



Evert

Chris

MODERATOR: Sally Jenkins Sports Columnist Washington Post



Michelle Tarver Acting Director, CDRH, Office of the Center Director. FDA



FDA



Troy Tazbaz Director. Diaital Health Center of Excellence, CDRH. FDA



MODERATOR: Janet Trunzo Senior Advisor to the President, Senior Executive Vice President, Technology and Regulatory Affairs, AdvaMed



Download the MyMedTech App

Keynotes are limited to All-Access registrants only. Lunch provided Tuesday and Wednesday, breakfast provided Thursday.

Fireside Chats

*Schedule as of September 16, 2024. Please refer to the MyMedTech app for the latest information.

Level 700, Room 718A

Join us for a series of informal and engaging conversations with prominent CEOs and thought leaders from the medtech industry.



TUESDAY, OCTOBER 15 | 4:15 PM - 5:00 PM David Pacitti

President, Siemens Medical Solutions USA and Head of the Americas, Siemens Healthineers Moderator: David Cassak, Editor-in-Chief, MedTech Strategist



WEDNESDAY, OCTOBER 16 9:45 AM – 10:30 AM Kevin Lobo Chairman and Chief Executive Officer, Stryker Moderator: Steve Dick, Institutional Equity Sales,

We are proud to recognize our colleague Caroll H. Neubauer, 2024 Lifetime Achievement Award Winner, who embodies Water Street's efforts to advance product innovation and elevate patient outcomes.

Supporting Leaders Driving the Advancement of Innovative Medical Technologies

Jones Trading Canada

We are proud to support **AdvaMed's 2024 MedTech Conference**.

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Dedicated to building market leaders in healthcare

Corporate **Reverse Pitch** Presentations

*Schedule as of September 16, 2024. Please refer to the MyMedTech app for the latest information.

Networking Events

*Schedule as of September 16, 2024. Please refer to the MyMedTech app for the latest information.

Level 700, Room 718A

These 15-minute presentations feature global business and corporate development executives presenting their companies' strategic priorities. Hear about the latest priorities in medtech, direct from the top companies in our industry.

TUESDAY, OCTOBER	15
10:30 AM - 10:45 AM	Abbott
10:45 AM - 11:00 AM	Alcon
11:00 AM - 11:15 AM	GE HealthCare
11:15 AM - 11:30 AM	Hologic
11:30 AM - 11:45 AM	Haemonetics
11:45 AM - 12:00 PM	Zimmer Biomet
1:45 PM - 2:00 PM	Boston Scientific
2:00 PM - 2:15 PM	Edwards Lifesciences
2:15 PM - 2:30 PM	Cooper Surgical
2:30 PM - 2:45 PM	BD
3:00 PM – 3:15 PM	W.L. Gore & Associates
3:15 PM - 3:30 PM	Terumo Blood and Cell Technologies
3:45 PM - 4:00 PM	B. Braun Medical Inc.
4:00 PM - 4:15 PM	Johnson & Johnson MedTech
WEDNESDAY, OCTOB	ER 16
1:45 PM - 2:00 PM	Medtronic
2:00 PM - 2:15 PM	ResMed
2:15 PM - 2:30 PM	Siemens
2:30 PM - 2:45 PM	Olympus

Stop by the Hockey Challenge Tuesday – Thursday sp in the Medtech Campus to have some fun and showcase your skills!



Join your colleagues at our exciting networking events this week! Engage in meaningful conversations and build valuable relationships at our receptions. All are invited for the below opportunities to connect, unless otherwise noted.

MONDAY, OCTOBER 14

Global Medtech Welcome Reception @ Steam Whistle Brewing 6:00 PM - 8:00 PM Steam Whistle Brewing

sponsored by Johnson & Johnson & Johnson & MedTech

TUESDAY, OCTOBER 15

MedTech Color's Seventh Annual Networking Breakfast Additional Registration Required 7:30 AM – 9:00 AM Keynote Theatre

hosted by

MedTechColo

Medtech Campus Happy Hour 5:00 PM - 6:00 PM Level 800, Medtech Campus

sponsored by AlixPartners

WEDNESDAY, OCTOBER 16

MedTechVets Breakfast 7:15 AM - 8:45 AM Level 700, Room 718A



WEDNESDAY, OCTOBER 16

AdvaMed Women's Executive Network Meetup 5:00 PM - 6:00 PM Level 800, Medtech Campus

sponsored by

Alcon MedTech PHILIPS stryker Varent Varent

Chairman's Reception @ Medtech Campus 5:00 PM - 6:00 PM Level 800, Medtech Campus

sponsored by 🌼 IDA Ireland

AdvaMed PRIDE Leadership Network & Allies Reception 6:30 PM - 8:00 PM Fairmont Royal York Hotel, Library and York Rooms

sponsored by

Johnson&Johnson stryker

MTC Live! Jam Session* 8:00 PM - 10:30 PM Fairmont Royal York Hotel, Concert Hall Limited to All-Access attendees only.



CEOs Unplugged

*Schedule as of September 16, 2024. Please refer to the MyMedTech app for the latest information.

Patient Stories

Level 800, Medtech Campus

Hear candid commentary, insights, and expertise from top medtech industry leaders as part of the highly anticipated CEOs Unplugged series.

TUESDAY, OCT	OBER 15	
9:45 – 10:15 AM	How Technology is Poised to Advance Diagnostics	salesforce
11:15 - 11:45 AM	Delivering Equitable Care in MedTech	
1:45 - 2:15 PM	Women + Health: Are We Gaining Momentum and Advancing Equity?	Deloitte.
2:25 – 2:55 PM	The Medtech M&A Environment in 2024: Trends, Strategies, and Opportunities	TRUIST H
3:05 – 3:35 PM	Reinventing for Returns in Medtech – Opportunities for Exponential Growth in 2024 and Beyond	pwc
4:15 - 4:45 PM	MedTech Innovation - How are Sources of Innovation Evolving and What are Implications for Medtechs?	LEK
WEDNESDAY, O	DCTOBER 16	
9:30 - 10:00 AM	Optimizing Medtech Productivity: From Bench to Better Patient Care with Al	Veeva MedTech
11:00 - 11:30 AM	Partnering with Health Systems to Overcome Their Biggest Challenges	ZS
1:45 - 2:15 PM	Practical Commercial Strategies to Improve Engagement with Health Care Providers	
3:30 - 4:00 PM	The Future of Medtech: Leading the Way to 2030	BCG

Level 800, Medtech Campus

Tuesday, 10:25 AM - 4:00 PM | Wednesday, 10:10 AM - 3:20 PM | Thursday, 9:45 AM - 11:05 AM

See new and innovative products on display while hearing inspiring stories from patients and senior medtech executives.



Tech in Motion Hub

Innovation Pavilion

Level 800. Medtech Campus

Tuesday & Wednesday 9:00 AM - 5:00 PM | Thursday 9:00 AM - 11:45 AM

Established medical device and equipment manufacturers showcase their technology and product demos in this immersive area within the Medtech Campus. In 2024, the hub focuses on innovations in AI and imaging across 4 key focus areas: diabetes, in-home & connected care, digital health, and women's health.



MDIC Medical Device **Innovation Consortium**

Taking Risk Out of Medical Device Innovation

- Advanced Manufacturing
- Case for Quality
- Clinical Diagnostics
- Computational Modeling & Simulation
- Cybersecurity
- Early Feasibility Studies
- Health Economics and Patient Value

Level 800, Medtech Campus



With more companies than ever before, this area of the Medtech Campus includes 34 early-stage device, diagnostic and digital health companies showcasing their technologies and prototypes. These companies represent AdvaMed Accel, National Institutes of Health, Medical Technology Enterprise Consortium, MedTech Innovator, Blue Knight and other select partners.

MEET THE 2024 PARTICIPANTS:

Actuated Medical Bellefonte. Pennsvlvania

Applikate Technologies

Newport Beach, California

Morrisville, North Carolina

Toronto, Ontario, Canada

Mountain View, California

Montreal, Quebec, Canada

FemTherapeutics Inc.

NeuroTechnologies Cleveland, Ohio

Centerline Biomedical

CivaTech Oncology

Astek Diagnostics Baltimore, Maryland

Addison. Texas

Connecticut

CathWorks

Cleveland. Ohio

CorVista Health

Bethesda, Maryland

Eclipse Regenesis

Great Lakes

Cohesys

iCE Neurosystems Washington, DC

Altrazeal Life Sciences Inc. Instanosis Inc. Prussia. Pennsvlvania

> Lazarus 3D Philomath, Oregon

Lucid Diagnostics New York, New York

Magnetic Insight Alameda, California

miRoncol Diagnostics, Inc. Philadelphia, Pennsylvania

Modulim Irvine, California

N8 Medical Park City, Utah

NeuroFieldz Newton Center, Massachusetts

NIRSense Morrisville, North Carolina

OtoNexus Medical Technologies Seattle, Washington

PASCALL Systems Boston, Massachusetts PhotoniCare Inc. Champaign, Illinois

Prapela Inc. Biddeford. Maine

Prytime Medical Devices Kendall County, Texas

Realize Medical Ottawa, Ontario, Canada

Relavo Brooklyn, New York

Rivanna Medical Charlottesville, Virginia

The Shape Sensing Company Austin, Texas

Topology Health Toronto, Ontario, Canada

Unifv Medical Cleveland, Ohio

Weinberg Medical Physics Rockville, Maryland

 Real World Evidence Science of Patient Input

Learn more at

Medical Device Software & AI

National Evaluation System for

Medical Extended Reality

health Technology (NEST)

MDIC.org

Company Presentations

*Schedule as of September 16, 2024. Please refer to the MyMedTech app for the latest information.

Level 800, Innovation Pavilion

See the following companies present their innovative products, business plan and investment opportunities.

TUESDAY, OCTO	BER 15
9:15 AM – 9:25 AM	Magnetic Insight
9:25 AM- 9:35 AM	Instanosis Inc.
9:35 AM – 9:45 AM	Applikate Technologies
9:45 AM - 9:55 AM	Weinberg Medical Physics
9:55 AM - 10:05 AM	CivaTech Oncology
10:05 AM - 10:15 AM	Prapela
10:15 AM - 10:25 AM	Lazarus 3D
10:25 AM - 10:35 AM	Rivanna Medical
10:35 AM - 10:45 AM	Centerline Biomedical
10:45 AM - 10:55 AM	Eclipse Regenesis
10:55 AM - 11:05 AM	Great Lakes NeuroTechnologies
11:05 AM - 11:15 AM	PASCALL Systems
11:15 AM - 11:25 AM	Actuated Medical
11:25 AM - 11:35 AM	N8 Medical
11:35 AM - 11:45 AM	NeuroFieldz
1:45 PM - 1:55 PM	Altrazeal Life Sciences
1:55 PM - 2:05 PM	Modulim
2:05 PM - 2:15 PM	Cohesys
2:15 PM - 2:25 PM	Prytime Medical Devices
2:25 PM – 2:35 PM	AGED Diagnostics



TRUIST HH

TUESDAY, OCTO	BER 15				
2:45 PM – 2:55 PM	Novel Microdevices				
2:55 PM - 3:05 PM	Unify Medical				
3:05 PM – 3:15 PM	Able Innovations				
3:15 PM – 3:25 PM	Vena Medical				
3:25 PM – 3:35 PM	PhotoniCare, Inc.				
3:35 PM – 3:45 PM	Perspectum				
3:45 PM – 3:55 PM	Lucid Diagnostics				
3:55 PM – 4:05 PM	Spark Biomedical				
4:05 PM - 4:15 PM	Cosm Medical				
4:15 PM - 4:25 PM	Luxsonic				
4:25 PM - 4:35 PM	MedReddie				
WEDNESDAY, O	CTOBER 16				
Company Presentatio Company Disruptors	ns - MedTech Private Showcase				
Presented by TR	UIST HH				
9:10 AM - 9:35 AM	THINK Surgical				
9:35 AM - 10:00 AM	RefleXion Medical				
10:00 AM - 10:25 AM	VitalConnect				
10:25 AM - 10:50 AM	Insightec				

10:50 AM - 11:15 AM Mainstay Medical

11:15 AM - 11:40 AM | Nalu Medical 11:40 AM - 12:00 PM Canary Medical





MedTech

Innovator

The MedTech Conference and AdvaMed Accel are proud to partner with MedTech Innovator for the 10th consecutive year. MedTech Innovator is the industry's nonprofit global competition and accelerator for medical device, digital health and diagnostic companies, with a mission to improve the lives of patients by accelerating the growth of companies that are transforming the health care system. The 2024 cohort is the result of seven months of diligence by more than 400 experts evaluating 1,300-plus companies. MTI's strategic partners selected startups to pitch and traveled to meet them from March through May at cities across the U.S. and Ireland during the 2024 Road Tour. From there, 65 outstanding companies were selected to participate with the 2024 program culminating at The MedTech Conference through the following sessions.

MedTech Innovator Execution Award Wednesday, October 16 | 8:30 - 9:45 AM | Level 700, Room 701

A select group of MedTech Innovator cohort companies will compete for the audience vote and the 2024 MedTech Innovator Execution Award, presented to the company that demonstrates the strongest execution plan and potential. These five company pitches will be part of the AdvaMed Accel Leadership Seminar program. The winner of the Execution Award will also receive the Virginia Shimer Rybski Memorial Award, given in honor of this dynamic woman who was a scientist and serial entrepreneur and left an impact on AdvaMed Accel.

MedTech Innovator Showcase Sessions

Tuesday, October 15 - Thursday, October 17 | All Day | Level 800, MedTech **Innovator Stage**

Be sure to catch the MedTech Innovator Showcase, which features the top 65 startups from the 2024 MedTech Innovator program in moderated, industry-themed panel sessions — right in the middle of all the action on the Medtech Campus floor! Explore the MyMedTech App for more details.

MedTech Innovator Finals

Wednesday, October 16 4:00 - 5:00 PM Level 800, Keynote Theatre

Join us for the highly anticipated MedTech Innovator competition finals, when five finalist companies will present their technologies and compete for cash prizes and awards all based on a live audience vote. The grand prize winner will receive \$350,000, and overall, the 2024 MedTech Innovator U.S. program will award more than \$800,000 in non-dilutive funding.

MedTech Innovator Cohort

MedTech Innovator **Showcase Schedule**

*Schedule as of September 16, 2024. Please refer to the MyMedTech app for the latest information.

AccurKardia New York Citv. New York

Acorai Helsingborg, Sweden

Akevna Boston. Massachusetts

Arsenal Medical Waltham. Massachusetts

Astek Diagnostics Baltimore, Maryland

ATDev Los Angeles, California

Aurie Syracuse, New York

Avance Innovations London, United Kingdom

BrainSpace Seattle, Washington

Butterfly Medical Yokneam, Israel

CardioSignal Turku, Finland

Cellular Vehicles San Mateo. California

Craif Tokyo, Japan

CranioSense Boston, Massachusetts

Cyted Health Cambridge, United Kingdom

CytoVeris Farminaton. Connecticut

DiaMonTech Berlin, Germany

Dopl Technologies Seattle, Washington

Droplet IV

Copenhagen, Denmark Endo-TAGSS

Shawnee, Kansas Fasciotens

Cologne, Germany **FemTherapeutics**

New York City,

Flow Medical

Chicago, Illinois

HealthTech Connex

Surrev BC. Canada

iCE Neurosystems

Washington, D.C.

INIA Biosciences

Innova Vascular

Irvine, California

Invicta Medical

Worcester,

Massachusetts

Juniper Biomedical

Laguna Tech USA

Irvine. California

LaNua Medical

Lattice Medical

Kaunas, Lithuania

Dublin, Ireland

Loos. France

Ligence

New York

Montreal. Canada Nurami Medical Haifa. Israel FibriCheck

> Ortho-tag Palm Beach Gardens, Florida

Nano Bio FAB

Washington, D.C.

NeuroBionics

Massachusetts

Neuspera Medical

San Jose, California

Nanochon

Cambridae.

Frederick. Marvland

Orthomod Dayton, Ohio

Ozlo Boston, Massachusetts

Paxos Medical Minneapolis, Minnesota Boston. Massachusetts

Plexaa London, United Kingdom

Prevencio Santa Clara, California Kirkland, Washington

> **ReConstruct Bio** Boston, Massachusetts

Relief Cardiovascular Costa Mesa, California

Remedi Seoul. Korea

Robeauté Paris. France

> Eindhoven, The Netherlands

myBiometry Boston, Massachusetts Samav Mountain View. California and

Medellín, Colombia

SanaHeal Cambridge, Massachusetts

SmartCardia Lausanne, Switzerland

Solenic Medical Addison, Texas

Somnics Health Redwood City, California

Spiorad Medical Dublin, Ireland

Summa Therapeutics Cambridge, Massachusetts

Surgical Automations Dallas, Texas

SwiftDuct Sakhnin, Israel

Taurus Vascular Houston. Texas

The Shape Sensing Company

Austin, Texas **TYBR Health**

Houston. Texas

Vonova San Diego, California

X-Bolt Orthopedics Dublin. Ireland

Salvia BioElectronics

Level 800, MedTech Innovator Stage

TIME	PANEL TITLE	PRESENTING COMPANIES
TUESDAY, OCTOE	BER 15	
9:05 AM – 9:35 AM	Robotic Devices and Surgery – Dr. Roboto	ATDev, Surgical Automations, The Shape Sensing Company, Vonova
9:40 AM - 10:10 AM	Neurosurgery/Neurotech – Brain Damage Repair	BrainSpace, Healthtech Connex, Robeauté, Salvia BioElectronics
10:15 AM - 10:45 AM	Cardiology Diagnostics – Heartbreaker Detector	CardioSignal, FibriCheck, Ligence, Prevencio
10:50 AM - 11:20 AM	Cardiovascular Surgery - Don't Go Breaking & Fixing my Heart	Innova Vascular, LaNua Medical, Summa Therapeutics, Taurus Vascular
11:25 AM - 11:55 AM	Vascular Tech – Rad Blood	Laguna Tech USA, Relief Cardiovascular, Spiorad Medical
1:35 PM – 2:05 PM	Breathing & Sleep - No Sleep Till Toronto	Invicta Medical, myBiometry, Ozlo, Samay
2:10 PM - 2:40 PM	Urology Tech – Urine Luck	Aurie, Juniper Biomedical, Neuspera Medical, Paxos Medical
2:45 PM - 3:15 PM	Orthopedic Implants - Bone Fixing Machine	NANOCHON, Ortho-tag, Orthomod, X-Bolt Orthopedics
3:20 PM - 3:50 PM	Safer & Quicker Hospital Visits - Safe Visits Dance	Cellular Vehicles, Dopl Technologies, Droplet IV, Remedi
3:55 PM – 4:25 PM	Women in MedTech – MedTech Girls Run the World	FemTherapeutics, Flow Medical, INIA Biosciences
WEDNESDAY, OC	TOBER 16	
1:35 PM – 2:15 PM	AHA Heart & Brain Track - Unbreak My Heart & Brain	AccurKardia, Acorai, iCE Neurosystems, SmartCardia, Somnics Health
2:20 PM - 3:00 PM	ASPS Plastic Surgery Track – Under the Knife & Scalpel	Akeyna, Avance Innovations, Fasciotens, LATTICE MEDICAL, ReConstruct Bio
3:05 PM – 3:45 PM	MTEC Military Medicine Track - Citizen/Solider/Innovator	Astek Diagnostics, CranioSense, Nanobiofab, SanaHeal, Inc., TYBR Health
THURSDAY, OCTO	OBER 17	
9:40 AM - 10:20 AM	Innovative Materials – MedTech Material Girls	Arsenal Medical, Craif, Cyted Health, NeuroBionics, Nurami Medical
10:25 AM - 11:05 AM	Improving Surgical Outcomes - Getting Better Surgeries all the Time	Butterfly Medical, CytoVeris, Endo-TAGSS, Plexaa, Solenic Medical

Solutions Showcase

*Schedule as of September 16, 2024. Please refer to the MyMedTech app for the latest information.

Level 800, Innovation Pavilion

Medtech innovation is a complex process that requires support and expertise at all stages. As such, identifying the right solutions and partners to meet your company's needs can be tough. We've gathered bright minds from top organizations that offer unique solutions to a variety of challenges, from engineering and design to building and managing data infrastructure and beyond.

WEDNESDAY, O	CTOBER 16	
1:45 PM - 2:00 PM	\$50k Towards Innovation: Simbex Phase 0 MasterPlan [™] Winner Announced	Sımbex
2:00 PM – 2:15 PM	Using AI-enabled Complaints Handling to Capture Voice of Customer and Drive Your Innovation Strategy	Honeywell
2:15 PM – 2:30 PM	Warehouse Anywhere End-To-End Supply Chain Solutions	
2:30 PM – 2:45 PM	A Key to Better Care: Linking Healthcare Claims and Patient Journeys	CexisNexis
2:45 PM - 3:00 PM	How Medtech Companies are Leaving Money on the Table with Inefficient Contract Management	acuity
3:00 PM - 3:15 PM	Paradigm Perception Shift in Medical Device Development: The INNOVATION ROADMAP	MIDI
3:15 PM - 3:30 PM	Learn More About our Quebec Thriving Ecosystem	Investissement Québec
3:30 PM – 3:45 PM	Unlocking the Future of Med-Tech: How the Digital Thread Drives Innovation, Efficiency, and Growth	
4:00 PM - 4:15 PM	Siemens	SIEMENS
4:15 PM - 4:30 PM	Ketryx	🍀 Ketryx
3:45 PM - 4:00 PM	Totally Implantable Venous Access Devices: A Journey Through Time - Past, Present, and Future	🍪 BD
4:30 PM - 4:45 PM	Ireland a proven location for Medical Technologies	*IDA Ireland

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Innovation is part unmet need, part inspiration, part collaboration.



Get inspired.

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Lishan Aklog, M.D. CEO, PAVmed and Lucid Diagnostics Nancy Brown Steve M CEO, American Heart Association Chairman, Preside

Steve MacMillan Chairman, President and CEO, Hologi

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Investor Forum

The MedTech Conference & Investor Forum brings together industry leaders, innovators and members of the investment community for business, learning and networking. The Investor Forum features curated content for investors of all stages, one-on-one partnering and networking events.

Company Presentations

Corporate Reverse Pitch Presentations

These 15-minute presentations feature global business and corporate development executives presenting their companies' strategic priorities. Hear about the latest priorities in medtech, direct from the top companies in our industry.

Company Presentations

The Innovation Pavilion stage program will include 30+ company presentations on Tuesday from start - ups to commercial-stage companies. Wednesday morning on the stage will feature presentations from eight high-growth, innovative, private medtech companies, presented in coordination with Truist.

MedTech Innovator Showcase

Don't miss the MedTech Innovator Showcase sessions in the Medtech Campus and the MedTech Innovator Finals on Wednesday at 4:00 PM. For more information, visit page 41.

AdvaMed Accel Leadership Seminar

For executives of early-stage and emerging-growth companies and includes interactive panels on raising capital, advancing innovation and preparing businesses for long-term growth. For more information, visit page 46.

One-on-One Partnering

Schedule the meeting you need through MyMedTech, our conference partnering platform and the best way to search attendees and schedule meetings.

Fireside Chats

Join us for a series of informal and engaging conversations with prominent CEOs and thought leaders from the medtech industry. For more information, visit page 30.

Congratulations, Caroll H. Neubauer, on receiving the 2024 AdvaMed Lifetime Achievement Award.

Your pioneering leadership, steadfast service to the industry and passionate advocacy for employees and patients are a lasting inspiration to us all.



AdvaMed Accel Leadership Seminar

Career Hub

AdvaMed Accel Leadership Seminar and Networking Breakfast



Wednesday, October 16 | 7:30 AM - 11:45 AM

Level 700. Room 701



MEDMARC[®]

The AdvaMed Accel Leadership Seminar is designed for executives of early-stage and emerging-growth companies and includes interactive panels on raising capital, advancing innovation and preparing businesses for long-term growth. The program also features the MedTech Innovator Execution Award, which is given in conjunction with the Virginia Shimer Rybski Memorial Award, presented by AdvaMed Accel and Medmarc.

7:30 AM - 8:15 AM	Check-in and Networking Breakfast
8:15 AM - 8:30 AM	Welcome Remarks
8:30 AM – 9:30 AM	MedTech Innovator: Competition and Execution Award
9:30 AM – 9:45 AM	MedTech Innovator Award Ceremony
9:45 AM - 10:00 AM	Networking Break
10:00 AM - 10:45 AM	Living to Fight Another Day: Strategies for Surviving the Early-stage Funding Squeeze
10:45 AM - 11:00 AM	Networking Break
11:00 AM - 11:45 AM	Building a Winning Team: Rightsizing Strategies at Each Stage of Your Company Journey
11:45 AM	Adjourn. Attendees are encouraged to attend the Keynote Lunch from 12:00 PM - 1:30 PM.





2024 Student & Early Career Program Level 800, Medtech Campus

Making Medtech the Industry of Choice for Diverse Candidates Everywhere:

Providing the next generation of professionals (students, recent graduates, veterans, and those new to a career in Medtech) access to recruiters from industry leaders, a Career in MedTech Speaker Series, and cultivated networking opportunities.



Congratulates Caroll Neubauer on receiving the 2024 Medtech Lifetime Achievement Award

Thank You to **Our Partners**

Thank you to our Supporting Partner Organizations for their promotion and support of The MedTech Conference. For a list of our supporting partners, visit **themedtechconference.com/official-partners**.







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